You are invited to **invest** in

The Schools’ Energy Co-operative to install more Solar Panels on schools

Initial offer shares: £510,000. Closing date 15th December 2019 (or when fully subscribed if earlier)

**GENERATE RENEWABLE ELECTRICITY AND SUPPORT OUR SCHOOLS**

**BE PART OF A community VENTURE THAT MAKES A DIFFERENCE**
Dear Potential Co-op Member

Thank you for reading this Offer Document. It sets out an exciting opportunity to apply for shares in The Schools’ Energy Co-operative so it can install more Solar Panels on schools in England. This enables you to:

- Generate renewable energy, helping tackle energy security and climate change;
- Support our schools financially and in their educational and environmental work;
- Contribute to sustainable development in our communities.

Members should receive interest on their investment targeted to be at an annual rate of 4.5%. Interest will start accruing from the financial year starting on 1st April 2020.

Schools’ Energy Co-op has already installed Solar Panels on 61 schools and a children’s hospice. It is now seeking to raise £510,000 under this Share Offer to enable it to install Solar Panels on at least 11 more schools and one other building. The more money we raise the more schools can benefit.

Schools’ Energy Co-op is an award winning, successful, ethical, community-based, profitable social enterprise. It has previously raised £2,216,636 from four previous share offers, invested that money in installing Solar Panels on schools and paid interest to its members on their investment. It launched in August 2014 and has already generated more than 4.5GWh of renewable electricity.

We want as many people as possible to join Schools’ Energy Co-op, which is why the minimum investment is as low as we can make it at £100. Every Member, no matter how much they have subscribed, has an equal vote in the running of the Co-op. You can stand to be elected as a Director, or offer your time as a volunteer, to help the Co-op achieve its social and environmental aims.

Parents and grandparents can apply for Shares now and hold them on behalf of their children and grandchildren; or can apply for Shares now and give them to their children and grandchildren in their will. Shares in Schools’ Energy Co-operative are understood to be exempt from inheritance tax under present rules.

Schools’ Energy Co-operative is supported and assisted by Energy4All. Energy4All projects have raised over £72 million to construct and operate community owned renewable energy generation at sites throughout the UK.

This Offer will close when fully subscribed or on 15th December 2019, unless extended.

How to Apply

An Application Form is attached at the end of this Offer Document. The minimum number of £1 Shares you can apply for is 100 and the maximum is 100,000 (inclusive of any shares you already hold in this Co-op acquired under previous share offers).

Please read this Offer Document and consider the risks, including those set out on pages 7 and 8, before applying. You should consider taking appropriate financial and other advice before doing so.

I look forward to welcoming you as a member of The Schools’ Energy Co-operative Limited.

Yours sincerely,

Mike Smyth

Mike Smyth, Chair - The Schools’ Energy Co-operative Limited
Potential Members should note that:

- This Summary should be read as an introduction to this Offer Document
- Any decision to invest in the Shares should be based on consideration of the Offer Document as a whole

This Offer Document has been prepared by Schools’ Energy Co-op and its Directors who are responsible for the contents.

1. What does Schools’ Energy Co-op do?

The Schools’ Energy Co-op has a simple, attractive and award-winning business model:

- We install Solar Panels on schools (and occasionally on other buildings), saving schools money and cutting their carbon emissions;
- We pay a fair return to our members who invest in our shares, repay our members over 20 years (with scope for individual members to be repaid early) and pay any remaining surplus to our schools or on building more Solar Panels;
- We give the Solar Panels fully maintained to the schools after 20 years, when they still have years of life left in them;
- Where possible we work with local partners to increase our local impact;
- We apply co-operative values to everything we do: schools can have confidence in dealing with us that we will be totally fair and transparent in our relationship.

2. The purpose of this Share offer

Schools’ Energy Co-op is making this Share Offer to raise further capital so it may install more Solar Panels, mainly on schools. The Co-op receives its income from:

a) the Feed-in tariff, a 20-year inflation-protected price legally required by the government to be paid by the electricity industry to the Co-op for generating electricity from renewable resources, and
b) selling the electricity generated to the schools or, if it is not used by the schools, to an electricity company via the grid.

The Co-op has installed 2,277kWp of Solar Panels on 61 schools and a children’s hospice since its launch in August 2014. The Co-op has contracted to install Solar Panels on 11 further schools and one other building which are ready to proceed and which will be funded by the proceeds of this Share Offer. The Co-op has 3 further contracted sites that need planning consent and another that requires grid consent. It also has active discussions proceeding with a number of other schools on Solar Panel installation. When those further sites are ready to proceed the Share Offer will be extended or re-opened to raise the further funds required. These sites have all been registered for the Feed-in tariff before that scheme ended, so Solar Panels commissioned there by March 2020 qualify for the Feed-in tariff. The Co-op is also working on a number of school sites which do not qualify for the Feed-in tariff but are particularly suitable or are grant supported.

3. Carbon Saving, environment, community and education – making a difference

Investing in Schools’ Energy Co-op delivers a positive ethical, social, educational and environmental return. The Co-op enables investors and schools to make a real contribution to the development of renewable energy and to the UK’s response to climate change and energy security, while supporting schools financially and in their educational, sustainability and community work. The Co-op’s work is very tangible: members can see the difference their investment makes on the roofs of schools.

In the Co-op’s last financial year it generated 1,450MWh of electricity, reducing emissions by about 710 tonnes of carbon dioxide (by offsetting gas fuelled generation). This year’s generation and carbon savings will be materially higher as the Co-op benefits from a full year of generation from the installations made last year.
The schools will buy any electricity generated by the panels that they use at a price which gives them a material, immediate financial saving. They also receive an excellent educational resource with graphics and data feeds explaining the operation and performance of the panels.

The Co-op's entire profits after paying interest to members, any taxation due, and retaining reserves to develop the Co-op are intended to be paid to its member schools.

4. Working in partnership – and the Co-op’s partnership with Salisbury Community Energy

Much of the Co-op's work is delivered in partnership with local community energy organisations, which represent the Co-op locally and engage with schools in their area. This approach has been particularly successful in Ealing where the Co-op’s partnership with Ealing Transition has delivered Solar Panel installations on 11 schools, with more in the pipeline, and has led to the promotion of the Co-op's share offers in Ealing.

The Co-op’s most recent partnership is with Salisbury Community Energy through which the Co-op should deliver Solar Panel installations on 7 sites in and near Salisbury funded under this Share Offer. The Co-op will work with them to promote this Share Offer in Salisbury and to promote Solar Panels to further sites in Wiltshire.

5. Interest on and return of your investment

Investors in the Co-op should receive a return on their investment targeted to be 4.5% per annum. This will be paid in respect of the Co-op’s financial year commencing on 1st April 2020. Interest is normally paid in the October that follows the Co-op’s financial year end, shortly after its annual general meeting for the year, so the first payment of interest on Shares subscribed under this Offer will be made in October 2021. This interest rate is the same as that payable on the 947,204 shares subscribed under the fourth share offer, on shares subscribed from August 2018. It is a little less than the rate paid on the shares previously issued by the Co-op. This reflects the reduction in the rate of the Feed-in tariff since those earlier share offers. When returns exceed the target interest rate, the excess will principally be paid to the Co-op’s school members. The Co-op Board may propose increasing this rate of interest from 4.5% in the future if inflation results in a material increase in future prevailing interest rates.

No interest is paid in respect of the period from investment to the 31st March 2020. This is primarily because Solar Panels generate most of their output in the period from April to September, so an installation after the school summer holidays will not contribute materially to the Co-op's income until the next financial year. Interest will therefore start to accrue from 1st April 2020.

The Co-op has not yet permitted share withdrawals from any earlier share offer, but intends to commence repaying share capital to members in March 2020 enabling Members to receive the return of their investment. Members do not have the right to withdraw share capital, but the Board has the power to permit shares to be withdrawn. The Co-op currently envisages that it will offer to repay up to £200,000 of its share capital in March 2020 and a further 5% of its shares each year thereafter until all capital is fully repaid. Members who wished to redeem their shares would be given priority, and any remaining shares would be redeemed in proportion to Members’ shareholdings. All redemptions would be at the par value of £1. The Co-op will fund the repayment of shares principally from cash accumulating as a result of the depreciation charged in the accounts, but also, if appropriate, by making an issue of new shares to existing members and others who wish to invest, or increase their investment, in the Co-op. The intention is to redeem all share capital within 21 years after the commissioning of the last Solar Panels funded by this Offer.

6. Taxation

Under current legislation (i) interest payable to members is paid gross, without deduction of tax; and (ii) the first £1,000 in aggregate of interest from all sources received by Members who pay basic rate income tax is tax free. Members who pay income tax at 40% receive a tax-free allowance of £500. The Co-op understands that its shares are likely to be treated as exempt from inheritance tax under current rules. Members should seek personal advice on this point for certainty on their personal position if it is important to them.

Shares issued under this share offer do not qualify for EIS tax relief.
7. Investment in the Co-op by Directors and others associated with it

The Directors of Schools’ Energy Co-op and Energy4All directors and staff and their immediate families have already invested £71,752 in the Co-op’s shares and intend to invest not less than a further £10,500 under the Share Offer on the same terms as other members.

8. Information about Schools’ Energy Co-op

Schools’ Energy Co-op is a co-operative formed under the Co-operative and Community Benefit Societies Act 2014 (number 32071R). It is owned by and managed for the benefit of its members, who are protected by limited liability status. Its constitution is in the form of rules approved by and registered with the Financial Conduct Authority.

As a co-operative, Schools’ Energy Co-op is committed to high ethical standards and to the values of cooperation as well as a commercial ethos.

Constitutionally, key characteristics of Schools’ Energy Co-op are: a member must have the minimum number of shares; there is a single class of shares with a nominal value of £1; all members have one vote regardless of how many shares they hold; no member may hold more than 100,000 shares; the Board is elected by the members; only members are eligible to serve on the Board; shares are transferable only on death and are not tradable; at the discretion of the Board shares can be withdrawn by members at the price paid for them and the Board may require shares to be withdrawn at that price as part of a return of capital to all members in proportion to their shareholding.

9. Risks

All investment and commercial activities carry risk. Anyone buying Shares in Schools’ Energy Co-operative is at risk of losing some or all of the money invested and there is no guarantee that you will receive any return on your investment. The Shares are not covered by the Financial Services Compensation Scheme or the Financial Ombudsman Service. Accordingly, the money you pay for Shares is not safeguarded by any deposit protection scheme or dispute resolution scheme. Members should take appropriate advice and make their own risk assessment whilst also bearing in mind the social, educational and environmental benefits of investing in Schools’ Energy Co-op. This is an unregulated share offer. Your attention is drawn to the specific risks identified on pages 7 and 8, which you should take into account before investing.

10. How to invest and timetable

An Application Form, with details of how to invest, is attached at the end of this Offer Document.

The minimum investment is £100 and the maximum investment is £100,000 (inclusive of any shares you already hold in this Co-op acquired under previous share offers).

The Offer will close when fully subscribed and at the latest on 15th December 2019, unless extended.
All commercial activities carry risk and potential Members should take appropriate advice and make their own risk assessment whilst bearing in mind the wider social, educational and environmental benefits the Co-op will deliver. Taking up Shares in a trading business is not a loan or deposit. Your capital is at risk. Holding Shares is a long-term proposition for up to the life of the Project (which is 21 years) with capital repaid during that period; and although arrangements have been made to enable early repayment your Shares may not be readily realisable.

In addition to the specific risks of a social enterprise which has only been trading since 2014 and which is undertaking development and construction, other risks include:

**General Risks – Shares**

- Investing in Shares is not the same as investing money in a bank account as your capital is at risk and you could lose up to, but not more than, your entire investment. An investment in the Shares is not covered by the Financial Services Compensation Scheme or the Financial Ombudsman Service. So the money you pay for Shares is not safeguarded by any deposit protection scheme or dispute resolution scheme. There is no guarantee that you will receive any return on your investment.
- Your Shares will not be tradable. Your Shares can be withdrawn (i.e. redeemed by the Co-op for the price paid for them – in this case £1 each) in accordance with the Rules but may not be withdrawable at short notice or when you wish to do so. If the Co-op lacks sufficient cash to enable Shares to be withdrawn when desired, withdrawal may be delayed or not possible. Investment in the Shares should be seen as a long-term proposition.
- Shares in Schools’ Energy Co-operative are not regulated investments for the purposes of the Financial Services and Markets Act 2000 (as amended) and therefore you do not have the protection provided by that Act. This Share Offer is exempt from regulation under that Act and regulations made under it. This Share Offer does not need approval and has not been approved by an approved person under that Act. This Share Offer is not regulated by the Prospectus Regulations 2005 (as amended), which do not apply because there is a specific exemption for the type of fundraising being offered in this Offer Document (non-transferable shares).

**Renewable Energy Industry risks**

- Changes in legislation and regulation, especially to taxation, the value or availability of the Feed-in tariff and regulations relating to the charging and supply of electricity, may affect the Co-op’s income or make its offer to schools less appealing.
- Weather patterns, electricity prices and business costs can fluctuate.
- New inventions and developments may render existing technologies and equipment obsolete.
- Generation from new sites is based on projections using established data sources which may not prove accurate.
- Unexpected maintenance costs in excess of budget provision can arise.
- Unexpected difficulties or delays can arise in construction which if long enough could lead to an inability to claim the Feed-in tariff for that installation.
- Although Solar Panel installations are extremely reliable, electrical or other failure can interrupt the generation of electricity or the distribution network and lead to unexpected costs and interruptions of generation. Manufacturers’ warranties and guarantees offer some protection but do not normally cover all the costs. The Solar Panels are insured against loss and damage from fire, flood, theft and vandalism.
- Income from exported electricity is difficult to claim under present regulations and budgeted income from that source (which is modest as a proportion of the Co-op’s entire projected income) may not be achieved.
Risks specific to this Offer and to Schools’ Energy Co-op

- The target Share interest payments are not guaranteed and may not be achieved.
- Equipment to be purchased by the Co-op will be supported by guarantees from companies believed to be financially robust, but equipment suppliers, contractors or other contracting parties with the Co-op could fail to meet their obligations.
- The electricity being generated by the panels is being sold to schools and the income of the Co-op depends on those schools honouring their obligations to the Co-op and the schools continuing to have a demand for electricity from the Solar Panels.
- On about the 20th (or 25th in a few cases) anniversary of their commissioning the Solar Panels will transfer to the relevant host school without payment. That school will take over any liability relating to the subsequent repair or removal of the panels and will benefit from the electricity generated after then.
- Legislation and regulations relating to the ability of schools to contract with the Co-op may change and adversely affect the Co-op.
- Schools may decide to dispose of or sell any of the buildings on which Solar Panels are located or to use them in such a way that the panels need to be removed. If that happens, the school may seek to transfer the contract with the Co-op to the successor to those buildings, or will pay the Co-op the depreciated value of the Solar Panels at the time of disposal plus a premium and the school will then withdraw from the Project.
- The Financial Projections incorporated in this Offer Document are based on financial modelling incorporating a range of variable, changeable and uncertain factors, having due regard to historic evidence and the experience gained by the Board, Energy4All and Joju Solar. They include estimates of hours of sunshine, operational costs, the reliability of the equipment installed and replacement and repair costs. While every effort has been made to present an accurate forecast of the financial returns, this is no guarantee of the actual return received by Members which could be less than projected.

No advice on investments is given in this Offer Document or by Schools’ Energy Co-operative or its Directors in relation to it. If any person has any doubt about the suitability of the Shares which are the subject of this Offer Document he/she should contact an appropriate authorised person for advice.
1. What the Co-op is currently doing – a profitable, award-winning, established co-operative, delivering its mission

The Schools’ Energy Co-op has a simple, attractive and award-winning business model:

- We install Solar Panels on schools (and occasionally on other buildings), saving schools money and cutting their carbon emissions;
- We pay a fair return to our members who invest in our shares, repay our members over 20 years (with scope for individual members to be repaid early) and pay any remaining surplus to our schools or on building more Solar Panels;
- We give the Solar Panels fully maintained to the schools after 20 years, when they still have years of life left in them;
- Where possible we work with local partners to increase our local impact;
- We apply co-operative values to everything we do: schools can have confidence in dealing with us that we will be totally fair and transparent in our relationship.

2. Progress to date

The Co-op installs, owns and operates 2,277kwp of Solar Panels to generate electricity which are located on the roofs of 61 schools and one children’s hospice. Each school becomes a member of the Co-op. These installations are described in more detail in the map on page 11. The Co-op receives a 20-year inflation-protected price on the electricity generated paid by the electricity industry to the Co-op under the Feed-in tariff. The Co-op receives income from the Feed-in tariff and from selling the electricity generated to the schools and, to the extent more is generated than the schools can use, to electricity companies through the grid.

In its last financial year, the Co-op generated 1,450MWh of electricity, reducing emissions by about 710 tonnes of carbon dioxide. This year’s generation and carbon savings will be materially higher as the Co-op benefits from a full year of generation from the installations made last year. The Co-op calculates carbon savings by assuming they offset natural gas-fuelled electricity generation with a carbon intensity of 499g/kWh¹.

The Co-op’s mission is to increase generation of renewable energy, to enable more schools to have Solar Panels and to support schools financially and in their sustainability and educational work. The Co-op sells electricity to schools at a material saving to the price they are currently paying.

The Co-op focuses on schools principally for the educational benefit – to demonstrate renewable energy to the school age generation and so it becomes an everyday part of their life. Schools receive an excellent educational resource with graphics and data feeds explaining the operation and performance of the Solar Panels. Many schools are keen to be more sustainable and the Co-op helps them become so and also delivers valuable financial savings. Schools also make a good long-term partner for the Co-op.

The Co-op’s entire profits after paying interest to its members and retaining reserves to develop the Co-op, are paid to its member schools, broadly in proportion to their contribution to that surplus. This is an unusual approach which is financially beneficial to schools and provides comfort to the schools that they are not being financially exploited. The schools themselves are members of the Co-op.

The Co-op’s work in London has been supported by grants from the Greater London Authority, acknowledging the value of the Co-op’s work.

In the last year the Co-op was honoured to receive awards for its work from Community Energy England, from the UK co-operative movement at the 150th Co-operatives Congress and from Suffolk County Council.

¹Source World Nuclear Association Report July 2011: Comparison of Lifecycle Greenhouse Gas Emissions of Various Electricity Generation Sources
3. Partnership developments – Salisbury Community Energy

Much of the Co-op’s work is delivered in partnership with local community energy organisations, which represent the Co-op locally and engage with schools in their area. This approach has been particularly successful in Ealing where the Co-op’s partnership with Ealing Transition has delivered Solar Panel installations on 11 schools, with more in the pipeline, and led to promotion of the Co-op’s share offers in Ealing. Ealing Transition have also inspired and supported the Co-op’s work in the neighbouring borough of Harrow.

The Co-op’s most recent partnership is with Salisbury Community Energy (SCE) through which the Co-op should deliver Solar Panel installations on 7 sites in and near Salisbury funded under this Share Offer. The Co-op has exchanged contracts on five of these sites (4 schools and a warehouse) and the other 2 sites (the Cathedral and a community farm) have agreed to proceed in principle. The Co-op is working together with SCE to promote this Share Offer in Salisbury and to promote Solar Panels to further sites in Salisbury and Wiltshire. SCE is an active community energy organisation and through their support the Co-op can deliver much greater presence in that area and much greater engagement with the schools. SCE has a strong relationship with the Salisbury Diocesan Board of Education, supporting work on church schools in that Diocese, and a strong relationship with the Cathedral itself which may result in a discreet but effective solar installation. SCE is actively engaged with Salisbury City Council to implement work in response to their Climate Emergency Motion of 17th June 2019, and with Wiltshire Council which declared a Climate Emergency on 26th February 2019. The Co-op expects further sites to become available to it for Solar Panels as a result of this engagement.

The Co-op receives great support and encouragement from Bauder, a major school roofing manufacturer, and from some specialist school building surveyors. The Co-op works in partnership with Ealing Council and Harrow Council to install Solar Panels at schools in those boroughs and works with a number of multi-academy school trusts, including Ambitions Academy Trust in Bournemouth and Academy Transformation Trust based in Birmingham. The Co-op works closely with a number of local environmental groups and with the charity Possible (formerly called 10:10) on its solar schools project.

4. Future Developments – the purpose of the Share Offer

The Co-op registered 58 sites for the Feed-in tariff before the end of March 2019, so those sites qualify for the Feed-in tariff if they are commissioned prior to March 2020. The 11 sites commissioned and 16 sites contracted since then all qualify for the Feed-in tariff and the Co-op expects that about 11 more of the pre-registered sites should agree to proceed. Three of the contracted sites require planning consent and one requires a grid consent (all of which are anticipated to be forthcoming), so the purpose of the Share Offer is to raise the funds needed to commission the 12 contracted sites which are ready to proceed. As other sites agree or become ready to proceed then the Share Offer will be extended to raise the further capital needed. Currently contracted sites include 5 in Salisbury, 3 in Ealing, 5 in Eastern England, 2 in the West Midlands and 1 in Bournemouth.

The Co-op has also installed its first “Feed-in tariff free” site – at a school which did not qualify for the Feed-in tariff as it already had an existing small solar array – and is in discussions with a number of other schools for such installations. Such installations either need to be particularly suitable or supported by grants. The Co-op has applied to the Greater London Authority for a further grant to support this post-Feed-in tariff work and has made a preliminary application for a grant to support such work in Wiltshire and Swindon.

The Co-op’s business model is simple and is modular. It provides free Solar Panels and reduced-price electricity to schools, where a combination of the sale of electricity to a school and the Feed-in tariff income or grant (if available) should be sufficient in a typical year to enable the Co-op to meet all its costs, pay interest at the projected rate of 4.5%, repay members their investment over time and have a margin for unforeseen expenses, which, if not required, will form part of the Co-op’s surplus which is principally paid to the schools it works with. It is a straightforward business for the Co-op to add additional sites.
The table below shows the installed capacity per school as at 24th October 2019

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<tr>
<th>SCHOOL</th>
<th>Capacity (kWp)</th>
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<tbody>
<tr>
<td>Acland Burgley</td>
<td>48.36</td>
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<td>American School</td>
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<td>Ashlyns</td>
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<td>Bayside (Turlin) Academy</td>
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<td>Caldmore</td>
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<td>Castlebar School</td>
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<td>Duckmanton</td>
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</tbody>
</table>
Perivale Primary School was the 10th school in Ealing to become part of the Co-op, as a result of the Co-op’s successful partnership with Ealing Transition and Ealing Council and with support from the Greater London Authority. More Ealing sites will soon be installed with Solar Panels under this Share Offer.

Audrey Daley, Headteacher at Perivale Primary School said: “When we were told about the opportunity to install solar panels and generate our own clean, green energy it made perfect sense for us to get involved; it fits perfectly with the ethos of our school. “We’re able to show the children how we’re making a difference and reducing our carbon footprint. The whole project has helped us think more carefully about how we use energy, and now we’re taking steps to become even more energy efficient, switching much of our lighting to LEDs. It’s great for the whole school community to be able to see how green technology works first-hand, and encourages the children to think about how to live their lives more sustainably in the future.”

Over the next twenty years, the Solar Panels at Perivale Primary School should:

- Provide about one quarter of the electricity used by the school
- Save the school over £40,000
- Cut carbon dioxide emissions by 225 tonnes (compared to generating electricity from natural gas)

After 20 years the Solar Panels will be given to the school, continuing to make savings for years to come.

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2 This assumes that electricity prices rise annually by 1% more than the rate of inflation
Our pioneering solar panels on the green roof at Noah’s Ark Children’s Hospice
1. The Co-op’s accounts

The Co-op’s year end is 31st March. The Co-op is exempt from an audit but its accounts are reviewed and reported on by Melville & Co Chartered Accountants. The Co-op’s profit and loss account for the year ended 31st March 2019, and its balance sheet at 31st March 2019, are set out on page 16. The Co-op will shortly pay its members who subscribed under the first three share offers interest at 5% in respect of this financial year and intends to pay a distribution to schools of about £6,000. Turnover in this year includes a contribution for part of the year only from the 17 schools which had Solar Panels installed during the year (and no contribution from the 11 schools where Solar Panels were installed after the year-end). The annualised turnover of the Co-op (assuming all its solar installations trade for a full year) is now anticipated to exceed £315,000. The principal accounting expense is the non-cash depreciation charge which in the year was £80,626.

2. Income and expenditure

The Co-op’s income will come from the sale of electricity and the Feed-in tariff (which is increased on 1st April each year in line with inflation). Electricity generated will be sold to the schools or, to the extent they do not use it all and it is cost effective and feasible to do so, to an energy supply company (currently Co-operative Energy) through an export arrangement. The Co-op’s solar arrays of 30kW or less currently benefit from the “deemed export” arrangements of the Feed-in tariff, where it is deemed that they export half their generation regardless of the actual amount exported.

Expenses represent the cost of administering the Co-op such as depreciation; the costs of monitoring, maintaining and repairing the panels and inverters; business rates; loan interest; the cost of projects which do not proceed; Energy4All’s management charges; the cost of preparing accounts; insurance; and payment to schools of their profit share.

Apart from the capital requirements of installing more Solar Panels and obligations to third party suppliers, the Co-op has a limited requirement for working capital in the conventional sense, as it has no employees and few fixed costs. Normal monthly cash expenditure is projected to be small and to be amply covered by the sale of electricity and the Feed-in tariff payments.

The Co-op’s operating business is comparatively straightforward and involves few transactions and normally reliable equipment; but nevertheless, the equipment’s performance does need regular monitoring and the scale of the Co-op is now such that the need to maintain the Solar Panel systems regularly arises. An advantage of having so many installed systems is that the impact of any particular system not working, and requiring repair, is much reduced. Remote monitoring systems are installed for all the Co-op’s Solar Panel systems which are monitored by Energy4All and Joju Solar on behalf of the Co-op to enable performance issues to be identified. Joju Solar then undertakes any maintenance needed. Total system failures are rare so the regular monitoring of generation also enables any partial or occasional recurrent fault to be identified and repaired.

The accounting policy of the Co-op is that no depreciation is charged on a solar array in the financial year of its installation and thereafter it will be depreciated at the rate of 5% a year on cost (or at the rate of 4% if the Co-op has entered into a 25-year agreement with the school). The Offer Costs will be capitalised and depreciated on the same basis. The budgeted maintenance charge is intended to be sufficient to fund inverter replacement over the Co-op’s life (the inverters are the part of the Solar Panel system which convert the direct current electricity generated by the panels to alternating current electricity for use by the schools and for export to other users via the electricity grid). Replacement inverters will be an expense of the Co-op when incurred. The inverters are the only parts of the Solar Panel system that are likely to need replacing and in setting the maintenance budget each is budgeted to be replaced once during the Project’s 20-year life.
3. Development costs of new school sites

The Co-op meets the development costs of new projects and capitalises them if they become commissioned. The costs of unsuccessful projects are written off. These costs are modest, however, because Energy4All, the Co-op’s manager, meets the salary costs of the Co-op’s project manager, Laura Moreno. The Co-op’s principal contractors, Joju Solar, operate on an at-risk basis and the Co-op’s directors are volunteers (except for Laura). The Co-op also received a grant from the Greater London Authority in 2018-9 towards the preliminary development cost, and the cost of any projects that do not proceed, of its projects in London. The Co-op has applied for a further grant from the Greater London Authority to support these costs of its work in London in 2019-20.

4. Financial projections of new school sites

The Co-op’s business has a modular structure enabling new school solar systems to be easily added. Most new school solar systems are designed in a typical year to deliver a return of about 6-6.5% on capital cost after meeting all costs (including depreciation and contributing towards overheads) other than interest to Members, which is paid at a targeted rate of 4.5% on Shares issued to fund these new school systems. This provides a margin for unforeseen expenses.

Financial projections are by their nature uncertain and are inherently less reliable over longer time spans. For a Project such as this, revenues will be particularly dependent on weather and the performance of the Solar Panels. Financial returns to members are not guaranteed.

5. Taxation payable by the Co-op

The Co-op does not anticipate having any material liability for taxation for many years as it should receive capital allowances on its capital expenditure on Solar Panels and because interest paid to Members is tax deductible. The Co-op is registered for VAT.

6. Borrowing

The Co-op may decide to borrow to finance the development of its business. The amount of borrowing is likely to be comparatively modest as a proportion of its capital. The Co-op’s present borrowings are approximately £19,700 which has been borrowed from Big Society Capital, the social lender, via its distributor, the charity Pure Leapfrog. The Co-op also intends to seek to borrow to meet the capital costs of its new projects to the extent they are incurred before the proceeds of the Share Offer are received, to be repaid from those proceeds.
### PROFIT AND LOSS ACCOUNT - FOR THE YEAR ENDED 31 MARCH 2019

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Turnover</td>
<td>£237,121</td>
<td>£166,829</td>
</tr>
<tr>
<td>Cost of sales</td>
<td>(£114,923)</td>
<td>(£76,687)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>£122,198</strong></td>
<td><strong>£90,142</strong></td>
</tr>
<tr>
<td><strong>Gross profit</strong></td>
<td><strong>£122,198</strong></td>
<td><strong>£90,142</strong></td>
</tr>
<tr>
<td>Administrative expenses</td>
<td>(£30,428)</td>
<td>(£22,727)</td>
</tr>
<tr>
<td>Other operating income</td>
<td>1,599</td>
<td>-</td>
</tr>
<tr>
<td><strong>Operating profit</strong></td>
<td><strong>£93,369</strong></td>
<td><strong>£67,415</strong></td>
</tr>
<tr>
<td>Interest payable and similar expenses</td>
<td>(£5,035)</td>
<td>(£1,497)</td>
</tr>
<tr>
<td><strong>Profit before taxation</strong></td>
<td><strong>£88,334</strong></td>
<td><strong>£65,918</strong></td>
</tr>
<tr>
<td>Tax on profit</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Profit for the financial year</strong></td>
<td><strong>£88,334</strong></td>
<td><strong>£65,918</strong></td>
</tr>
</tbody>
</table>

### BALANCE SHEET - AS AT 31 MARCH 2019

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fixed assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tangible assets</td>
<td>£1,963,293</td>
<td>£1,522,259</td>
</tr>
<tr>
<td>Investments</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>£1,963,294</strong></td>
<td><strong>£1,522,260</strong></td>
</tr>
<tr>
<td><strong>Current assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Stocks - work in progress</td>
<td>3,040</td>
<td>-</td>
</tr>
<tr>
<td>Debtors</td>
<td>93,453</td>
<td>34,677</td>
</tr>
<tr>
<td>Cash at bank and in hand</td>
<td>295,166</td>
<td>36,601</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>£391,659</strong></td>
<td><strong>£71,278</strong></td>
</tr>
<tr>
<td><strong>Creditors: amounts falling due within one year</strong></td>
<td>(£135,680)</td>
<td>(£197,522)</td>
</tr>
<tr>
<td><strong>Net current (liabilities)/assets</strong></td>
<td>£255,979</td>
<td>£126,244</td>
</tr>
<tr>
<td><strong>Total assets less current liabilities</strong></td>
<td><strong>£2,219,273</strong></td>
<td><strong>£1,396,016</strong></td>
</tr>
<tr>
<td><strong>Creditors: amounts falling due after more than one year</strong></td>
<td>(£16,871)</td>
<td>(£23,308)</td>
</tr>
<tr>
<td><strong>Net assets</strong></td>
<td><strong>£2,202,402</strong></td>
<td><strong>£1,372,708</strong></td>
</tr>
<tr>
<td><strong>Capital and reserves</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Called up share capital</td>
<td>2,136,392</td>
<td>1,298,432</td>
</tr>
<tr>
<td>Other reserves</td>
<td>(31,678)</td>
<td>-</td>
</tr>
<tr>
<td>Profit and loss reserves</td>
<td>97,688</td>
<td>74,276</td>
</tr>
<tr>
<td><strong>Total equity</strong></td>
<td><strong>£2,202,402</strong></td>
<td><strong>£1,372,708</strong></td>
</tr>
</tbody>
</table>

For the financial year ended 31 March 2019 the company was entitled to exemption from audit. No member of the Co-operative has deposited a notice requiring an audit of these financial statements.

The directors acknowledge their responsibilities for ensuring that the company keeps proper accounting records and for preparing financial statements which give a true and fair view of the state of affairs of the Co-operative as at the end of the financial year and of its profit or loss for the financial year and which otherwise comply with the requirements of the Co-operative and Community Benefit Societies Act 2014 relating to accounts, so far as applicable to the Co-operative.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies’ regime.

Note: The full accounts, including the notes, are available from the Co-op and at https://schools-energy-coop.co.uk
The green roof at Noah's Ark Children's Hospice
1. Payment of interest to members on their investment

Members subscribing for Shares under this Offer should receive a return on their investment targeted at an annual rate of 4.5%. This will be paid in respect of the Co-op’s financial year commencing on 1st April 2020. Interest is paid in about October in each year so the first interest payment on Shares subscribed under this Offer will be made in about October 2021 based on the Member’s shareholding in the 2020/21 financial year. This rate of 4.5% is the same as that paid on shares issued under the Co-op’s fourth share offer made between August 2018 and August 2019. It is slightly less than the interest rate paid on shares issued under the first three share offers, which reflects the reduction in the rate of the Feed-in tariff since those earlier share offers. The interest rate on those shares will not be affected by this Share Offer.

Solar panels generate most electricity, and therefore income, in the summer. Therefore, income resulting from the installation of Solar Panels funded by this Offer in the year ending 31st March 2020 will be comparatively modest, so no interest will be paid to investors in respect of that period.

The Co-op Board may propose increasing this rate of interest from 4.5% in the future if inflation results in a material increase in future interest rates and the return to Members becomes unattractive.

Profits will not be shared with schools to any material degree until Members have been paid in full the targeted rate of interest. Payment of interest is not linked to the performance of the Solar Panels funded by the Share Offer but depends on the performance of the Co-op and its Solar Panel systems as a whole.

2. Taxation

Under current legislation (i) interest payable to members is paid gross, without deduction of tax. Members may need to declare the interest they receive; and (ii) the first £1,000 in aggregate of interest from all sources received by Members who pay basic rate income tax is tax free. Members who pay income tax at 40% receive a tax-free allowance of £500. Shares issued in community energy societies such as Schools’ Energy Co-op no longer qualify for EIS tax relief (unlike shares issued under the first three share offers).

3. Repaying the money you invest – withdrawal of Shares

The Co-op intends to commence repaying share capital to members in March 2020 and to make repayments of capital annually thereafter. Members do not have the right to withdraw share capital but the Board has the power to permit shares to be withdrawn. The Co-op currently envisages that it will repay up to about £200,000 of its share capital in March 2020 since it is aware that some members who invested as early as 2014 wish to be repaid (particularly in probate cases and for change of personal circumstances). The Co-op envisages it will redeem about a further 5% of its shares each year thereafter until all capital is fully repaid. Members who wished to redeem their shares would be given priority, and any further shares redeemed would be redeemed in proportion to Members’ shareholdings. All redemptions would be at the par value of £1. The Co-op will fund the repayment of shares principally from its cash reserves (arising largely as a result of the depreciation charged in the accounts), but also, if appropriate, by making an issue of new shares to existing members and others who wish to invest, or increase their investment, in the Co-op.

The Co-op has budgeted to redeem £200,000 of shares in March 2020 but will be consulting Members to ascertain whether they wish to redeem that amount. If Members wish to redeem less than £200,000 of shares then the cash saved will be invested in new solar arrays and the amount the Co-op needs to raise under this Share Offer will be reduced.

The intention is to redeem all share capital within 21 years after the commissioning of the last Solar Panels funded by this Offer.

Any such redemption is dependent on the performance of the business. The effect of redeeming share capital is to reduce the amount paid out in interest and to increase the payment to schools.
4. Financial benefits for schools

The Co-op expects to contribute significant sums to the schools it is working with. The surplus of the Co-op after paying interest is primarily intended to be paid to its member schools broadly in proportion to their contribution to that surplus, with the balance being retained to develop the Co-op. Each year, through a combination of returning capital to members and increasing income, the Co-op anticipates being able to pay an increasing return to its member schools.

5. Transfer of shares; buying shares for children and gifting shares under a will; inheritance tax

Parents and grandparents can buy Shares in the Co-op now for their children and grandchildren; or can buy Shares on their own behalf now with a view to giving Shares to their children and grandchildren in their will. Shares can be inherited in accordance with instructions in a Member’s will. Other than on the death of the holder Shares may not be transferred and will not be tradable on any stock exchange or other form of regulated market.

The Co-op understands that under current legislation, Shares in Schools’ Energy Co-op are treated as exempt from Inheritance Tax. Members should seek advice on this point for certainty on their personal position.
1. The Co-op’s Directors

**Mike Smyth**: Mike is a solicitor who lives in Milford, Surrey. He is a full time volunteer on community energy and is the Chair of Energy4All, Wey Valley Solar Schools Energy Co-operative and Springbok Sustainable Wood Heat Co-operative. He is also a director of M&S Energy Society, Energy Prospects and Energise South. Previously he was a partner of Lawrence Graham, a major London based firm of Solicitors, for more than 20 years, specialising in corporate and commercial law. He chaired Friends of the Earth Trust until 2012.

**Richard Watson**: Richard is the co-founder and director of Energise Sussex Coast, a community energy co-op set up to help residents of Rother and Hastings generate and save energy and Community Energy South, a network of Community Energy Groups in the South East. He was recently involved in launching Energise South, a community energy organisation seeking to install solar panels in and near Hastings. Prior to that he has been a renewable energy consultant and environmental journalist working for the Environmental Change Institute of Oxford University, the International Co-operative Alliance and the Wildlife Trust. Richard was awarded an OBE for services to the community of Sussex in 2016.

**Laura Moreno**: Laura is an experienced project manager of solar installations who works for Energy4All. Previously, as a project manager for Joju Solar, she managed the installation of many schools’ Solar Panel systems for this Co-op and other co-operatives in the Energy4All family of community energy organisations. So she knows Energy4All and its work very well. She graduated in Environmental Sciences and also holds an MSc in Renewable Energies.

**Alan Simpson**: Alan is a founder member of the MOZES community energy co-op in Nottingham. For 18 years he was the Member of Parliament for Nottingham South. Alan was the architect of the Feed-in tariff amendments in the Energy Act 2008 and left parliament in 2010 to concentrate on energy and climate policy. He works as a writer, campaigner and adviser on transformation policies. He is currently adviser to the Shadow Chancellor on Sustainable Economics. Alan and his family live in an eco-house they converted in Nottingham where they are a net exporter of electricity to the Grid.

**Elizabeth (Eilish) Kavanagh**: Eilish is a qualified accountant and a Member of the Chartered Institute of Management Accountants. She has senior leadership experience in both the commercial and charity sectors, including 13 years with Friends of the Earth. With a background in finance, she has also undertaken broader roles, focused on organisational excellence, managing change, and governance. Passionate about the environment, she holds a BSc in Marine Biology and a Masters in Environment, Society & Policy. She is also a Trustee of the Women’s Environmental Network and the Chartered Institution of Water and Environmental Management.

**Andy Rolfe**: Andy is a graduate in Electrical Engineering, holds a Master’s degree which focused on the social, environment and economic aspects of UK energy supply, and is a qualified electrician. Until recently he taught for the Open University, with a focus on renewable energy technologies. Previously, Andy was part of the management team that founded, grew and finally sold an IT business called Logical Networks plc. Andy is active in Ealing Transition and is a volunteer energy assessor for the South West London Environmental Network, carrying out energy assessments with a focus on schools.
2. Other matters relating to the Directors and the management of the Co-op:

Investment in the Co-op by those connected with the Share Offer

Directors of the Co-op and Energy4All and their immediate families currently have invested £71,752 in the Co-op and intend to invest at least a further £10,500 for Shares in Schools’ Energy Co-op, on the same terms as other members of the Co-op. Directors of Salisbury Community Energy will also be investing in the Co-op’s Shares on the same terms as the Co-op’s other members.

Payment to the Directors

The Directors of Schools’ Energy Co-op are unpaid for their work, although Laura Moreno is employed and paid by Energy4All to act as the project manager of the Co-op and several other members of the Energy4All family of community energy organisations. The Directors are acting as volunteer directors because they are committed to the success of this business, the ethos it represents, the ability of a community to make a difference by their own actions and the financial, environmental, educational and community returns the business delivers. Directors invest in the Co-op on the same terms as all other members. There are no pension schemes or share option schemes and, except for the reimbursement of properly incurred expenses, there are no other benefits for the Directors.

Board Practices

Directors serve in accordance with the Rules. There are no service contracts for them. At each annual general meeting one third of the Board will retire although they may be re-elected. Co-ops are democratic organisations and the Board is appointed by the Co-op’s members on the basis that each member has one vote, regardless of the number of shares held.

Disclosure Statement

Neither Energy4All and its officers nor the officers of Schools’ Energy Co-op have, at least for the past five years, been convicted for any fraudulent offence or otherwise or been involved in any bankruptcies, receiverships or insolvent liquidations or received any public recrimination or sanction by a statutory or regulatory authority or designated professional body or been disqualified from any function by any court.

Conflicts of Interest and related party transactions

Mike Smyth is the volunteer chair of Energy4All which is providing development and management services to Schools’ Energy Co-op. Laura Moreno is employed by Energy4All.

Management

Schools’ Energy Co-op has no employees and the business is not dependent on key individuals. Administration, accounting and day to day operations is managed by Energy4All and Laura Moreno under the supervision of the Board. Laura also project manages the Solar Panel installations and their initial set up and registration. The Board will bear ultimate responsibility to the members, acting on reports and advice from Energy4All.

Energy4All

Energy4All (www.energy4all.co.uk) is a non-profit distributing social enterprise that works to deliver community owned renewable energy. It employs an expert staff of 20 (not all of whom are full time and including its volunteer chair). It undertakes the day to day administration and management of the Co-op and provides support to its Board. Energy4All is highly experienced in the management of renewable energy co-operatives and provides similar services to 26 other such co-operatives.

Energy4All has been very supportive of the Co-op and its development to its present scale. Going forward any surplus made by Energy4All on its charges will support its work in developing and supporting further community renewable energy projects, in the same way that fees paid by existing Energy4All co-operatives has enabled Energy4All to support Schools’ Energy Co-op during its development phase.
Company Secretary: Annette Heslop MBE

Annette is the Finance and Administration Director of Energy4All which she joined in 2002. She is an experienced Secretary of co-operatives and is responsible for the professional management and administration of all the Energy4All co-ops. As Finance Director of Energy4All she leads on financial control, modelling, costing, projections, banking and treasury matters.

Preferred solar contractor: Joju Solar

The Co-op has appointed specialist solar energy contractors Joju Limited (which trades as Joju Solar) to design, supply and install the systems for all its installations to date. There is no connection between the Co-op or its Board and Joju Solar. The Co-op regularly checks that Joju Solar’s offer is competitive. Joju Solar was selected because of its experience in designing systems, its competitive price, the quality of its products, its experience in dealing with schools (including supplying specialist education packages) and community-based schemes, its post installation support, its ethical approach to business and its willingness to support the work of the Co-op. Certain planned future installations in Salisbury are intended to be undertaken by one or two different contractors who had been working with Salisbury Community Energy on the development of those projects.

Adoption of co-operative principles

Schools’ Energy Co-op is an ethical social enterprise. As a co-operative it will, whilst trading as a commercial organisation with a view to profit, strive to promote co-operative values and principles: self help and self-responsibility, democracy and equality, honesty and openness, social responsibility, autonomy and independence, member economic participation, opportunities for education, concern for community and the environment, and co-operation among co-operatives.

Major shareholders

Schools’ Energy Co-operative presently has 528 members including its school members. The Co-op will not have “major shareholders” since each member has one vote regardless of the size of their shareholding.
Further Information about School’s Energy and this Share Offer

1. The Co-op

The Schools’ Energy Co-operative Limited is a co-operative incorporated by the Financial Conduct Authority under the Co-operative and Community Benefit Societies Act 2014 on 17th May 2013 with number 32071R. Its registered office is at Unit 26, Trinity Enterprise Centre, Furness Business Park, Barrow-in-Furness, Cumbria LA14 2PN.

2. Accounts

The Co-op’s financial year-end is 31st March. It has prepared accounts (which are not audited but have been reported on and reviewed by Melville & Co, Chartered Accountants) and filed them with the FCA for the period from its incorporation to 31st March 2019.

3. Legal proceedings

There have been no governmental, legal or arbitration proceedings relating to the Co-op or its projects and none are pending or threatened.

4. Expenses of the offer

The expenses of the Share Offer will be 4% of the capital raised. This includes the fees of Energy4All described further in the section Material Contracts and the costs of consultants, design, advertising and promotion of the Share Offer.

5. Material contracts

The following contracts have been entered into by the Co-op and are material:

i) Contract with Energy4All dated 9th December 2014 for development services whereby Energy4All is paid 4% (less the third-party expenses of the Share Offer) of the capital raised under the Share Offer and a project management fee of up to £30 (but usually of £20) per kWp installed to manage the subsequent installation and initial operation of the Solar Panels.

ii) Contract with Energy4All dated 5th August 2014 for management and administration services whereby Energy4All is paid an annual fee of up to 1.4% of the aggregate cost of the capital invested by the business (less the third-party expenses of administration such as accountants’ fees, meeting costs, web charges, membership fees and FCA annual return fees) for its management, administration and secretarial services. The contract is for 10 years from the date of the last site to commence generation.

iii) Loan Agreement with Pure Leapfrog dated 21st October 2014: under this loan agreement, Pure Leapfrog, as a distributor of funds on behalf of Big Society Capital, lent the Co-op £49,077 repayable over 7.5 years at a fixed interest rate of 4% per annum.

The Co-op has also agreed to enter into a Memorandum of Understanding with Salisbury Community Energy under which it will pay to them a fee for sites successfully installed to contribute towards the costs they incurred in developing those sites; and will also pay them an annual sum of up to £300 per Salisbury site for local support.

6. Statement of Directors’ responsibility

Schools’ Energy Co-op and each of its Directors are responsible for the information in this Offer Document and declare that, having taken all reasonable care to ensure that such is the case, the information contained in this Offer Document is to the best of their knowledge in accordance with the facts and contains no omission likely to affect its import.

7. Offer Shares, minimum subscription, working capital and use of proceeds

Shares are offered for subscription at £1 each on the terms of this Offer Document. Shares are payable in full on acceptance of an Application Form pursuant to the Terms and Conditions. The number of Shares on offer may be increased, and the Offer may be extended or re-opened, if further school(s) sign contracts for the installation of Solar Panels. The net proceeds from the Offer will be applied to install Solar Panels on schools.

There is no minimum subscription required for this Offer to proceed. The Co-op is already trading successfully and is of a sufficient size to meet its overhead costs and deliver the targeted rate of interest.
The Co-op confirms that it will have sufficient working capital for at least 12 months following the date of this Offer Document.

Successful applicants for Shares will receive a confirmation of Shares allotted and their details and holdings will be recorded in a share register to be kept by Energy4All on behalf of the Co-op, at Unit 26, Trinity Enterprise Centre, Furness Business Park, Barrow-in-Furness, Cumbria LA14 2PN or any successor business address. Each person or organisation issued with Shares becomes a member of Schools’ Energy Co-op with membership rights defined in the Rules. The principal membership rights are:

- one vote per holding on resolutions of the Members, including on the appointment of Directors;
- the right to Share interest on the amount currently invested in the Co-op;
- the return of the original investment during the life of the Project, subject to available surplus assets, as determined by the Directors; and
- eligibility for election to the Board.

8. Previous issues of shares and payment of interest

The Co-op has previously made four successful share issues all of which raised the maximum amount sought. All share issues have been of £1 shares sold at £1 each, as follows: 150,000 shares in August 2014; 407,326 shares in April 2015; 712,106 shares in November 2015 and 947,204 shares between August 2018 and August 2019. Shares have also been issued to schools. Interest at 5% will be paid in October 2019 on all shares issued prior to April 2018. In 2018 interest at 5% was also paid on all these Shares. In 2017 interest was paid at 5% on shares issued under the first two share issues and at 2.5% on the third. In 2016 interest at 3.5% was paid on shares issued under the first two share offers.

9. Complaints

Any complaints about this Offer or about the Shares should be sent to the Chair of Schools’ Energy Co-operative at Unit 26, Trinity Enterprise Centre, Furness Business Park, Barrow-in-Furness, Cumbria LA14 2PN.

10. The rules

Schools’ Energy Co-op is a co-operative owned by its members. Members elect directors and each member has one vote in a members’ meeting regardless of the number of shares held. Members are protected by limited liability and are only obliged to contribute the initial cost of their shares. As a co-operative the Co-op is governed by Rules which are approved by and registered with the Financial Conduct Authority. A copy of the Rules is set out on the Co-op’s web site at https://schools-energy-coop.co.uk. A printed copy is available on request.

Attention is drawn to the following Rules in particular:

Rule 2 sets out Schools’ Energy Co-op’s objects, which are, in summary: as a co-operative, to carry on the business of installing and operating renewable energy generation, conserving energy and supporting educational initiatives related to renewable energy.

Rule 5 states that the Board may admit to membership any person who is 16 or older and who supports the objects of the Co-op and has agreed to subscribe for shares.

Rule 7 states that an annual general meeting must be held within seven months of the close of each financial year. Other general meetings may be requested by 10% of members. 14 clear days’ notice must be given of the date, time, and place of the meeting and the business to be transacted.

Rule 8.2 provides that each member shall have one vote per holding, regardless of the number of shares held by them, on resolutions of the members, including in relation to the appointment of Directors.

Rule 9 provides for amendment to the Rules by majority vote of the members, provided the amendment is registered by the Financial Conduct Authority.

Rule 11 provides that there shall be a minimum of three and a maximum of seven directors. Directors must be members (aged 18 or over) and are appointed by the members. One third of the directors retire by rotation each year.

Rules 15, 16 and 17 relate to the transfer and withdrawal of shares, as described above.
<table>
<thead>
<tr>
<th><strong>Glossary</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Applicant</strong> - an applicant for Shares through submission of an Application Form</td>
</tr>
<tr>
<td><strong>Application Form</strong> - the form on page 29 of this Offer Document which must be completed and returned in accordance with the Terms and Conditions on pages 26 and 27 in order to apply for Shares in the Co-op</td>
</tr>
<tr>
<td><strong>Board</strong> - the Board of Directors of Schools' Energy Co-op</td>
</tr>
<tr>
<td><strong>Co-op or Schools' Energy Co-op</strong> - The Schools' Energy Co-operative Ltd, registered office: Unit 26, Trinity Enterprise Centre, Furness Business Park, Barrow-in-Furness, Cumbria LA14 2PN. Registered Co-operative and Community Benefit Society number 32071R</td>
</tr>
<tr>
<td><strong>Directors</strong> - the directors of Schools' Energy Co-op</td>
</tr>
<tr>
<td><strong>Energy4All</strong> - Energy4All Limited (Registered Company Number 4545379); Registered Office: Unit 26 Trinity Enterprise Centre, Furness Business Park, Barrow-in-Furness, LA14 2PN; a non-profit distributing social enterprise established to promote, advise and manage co-operative and other community-related renewable energy projects in the UK</td>
</tr>
<tr>
<td><strong>Feed-in tariff</strong> - the government regulated inflation linked price payable to producers of qualifying renewable electricity for 20 years</td>
</tr>
<tr>
<td><strong>Joju Solar</strong> - Joju Limited, company number 5881628, registered office Summit House 170 Finchley Road, London NW3 6BP, the Co-op’s preferred Solar Panel installer</td>
</tr>
<tr>
<td><strong>Members</strong> - members of Schools’ Energy Co-op</td>
</tr>
<tr>
<td><strong>Offer or Share Offer</strong> - the offer of Shares in Schools’ Energy Co-op contained in this Offer Document</td>
</tr>
<tr>
<td><strong>Offer Costs</strong> - the expenses incurred by or on behalf of Schools’ Energy Co-op in issuing this Offer Document</td>
</tr>
<tr>
<td><strong>Offer Document</strong> - this document inviting persons to subscribe for the Shares</td>
</tr>
<tr>
<td><strong>Offer Period</strong> - the period during which the Offer will remain open (including any extension)</td>
</tr>
<tr>
<td><strong>Offer Shares or Shares</strong> - new shares of £1 in Schools’ Energy Co-op, offered at £1 each on the Terms and Conditions under this Offer Document</td>
</tr>
<tr>
<td><strong>Project</strong> - the installation and operation of Solar Panels on schools by the Co-op</td>
</tr>
<tr>
<td><strong>Rules</strong> - the rules of Schools’ Energy Co-op, summarised in this Offer Document and a copy of which is available from the Co-op and at <a href="https://schools-energy-coop.co.uk">https://schools-energy-coop.co.uk</a></td>
</tr>
<tr>
<td><strong>SCE</strong> - Salisbury Community Energy, a community energy organisation working in Salisbury and Wiltshire</td>
</tr>
<tr>
<td><strong>Solar Panels</strong> - a system for generating electric power by using solar cells to convert energy from the sun into electricity</td>
</tr>
</tbody>
</table>
1. **Eligibility**

This Share Offer is open to individuals over 16 years of age and to organisations which support the objects of the Co-op. Individuals may apply as the nominee of a child under 16 by completing the relevant part of the Application Form.

2. **Amount to invest: and minimum and maximum holdings**

The price of each Share is £1. You should decide how many Shares you want to buy and put that number in the box on the Application Form. The minimum number (for ease of administration) is 100. The maximum is 100,000 (except for investment by other Societies). The maximum holding is inclusive of any shares you already hold in the Co-op. Annual interest payments on Shares will be based on the number of Shares you hold, but you will only have one vote, regardless of the number of Shares you hold.

3. **Application procedure**

- Read the accompanying Offer Document
- Pay special attention to the Risk Factors set out on Page 7 and 8 of the Offer Document
- Pay attention to the social, educational and environmental benefits that the Co-op seeks to deliver
- Consider whether you need to take financial advice or other advice in relation to the Terms and Conditions of this Share Offer
- Read the Rules of Schools’ Energy Co-op set out at https://schools-energy-coop.co.uk since if you receive Shares you become a member of the Co-op and agree to be bound by its Rules
- Shares must be applied for using the Application Form at the back of this Offer Document
- Attach your cheque or pay by bank transfer as described under “Payment”
- Send the completed form to Energy4All which is handling the share application process on behalf of Schools’ Energy Co-op
- By delivering an Application Form you offer to subscribe, on the Terms and Conditions contained in this Offer Document, for the number of Shares specified, or such lesser number as may be accepted by the Co-op. Once an application has been made it cannot be withdrawn. If you are signing on behalf of an organisation or on behalf of another adult individual, you are personally representing that you have been expressly authorised to do so.

4. **Payment**

Please attach a cheque or banker’s draft, drawn on a UK bank or building society, for the exact amount shown in the box under ‘Amount to invest’. If there is a discrepancy between the two, or if the cheque is not honoured on presentation, your application may be rejected without further communication. Alternatively, you can pay directly through the banking system into the Schools’ Energy Co-op’s bank account. Please quote your surname and date of birth as a reference and pay to account number 65722051 Sort Code 08-92-99.

5. **Use of email and BACS**

As a member you will receive various communications from us which you agree may be by email, to minimise the cost and environmental impact of writing to you. Please tell us your email address and advise us if you change it. Interest will be paid to you by electronic transfer by BACS so please inform us if the details of your bank account changes.

6. **Procedures on receipt by Schools’ Energy Co-op of applications**

- Offer cheques/bankers’ drafts may be presented following receipt and may be rejected if they do not clear on first presentation.
- Surplus application monies may be retained pending clearance of successful Applicants’ cheques.
- Applications may be rejected in whole, or in part, or be scaled down, without reasons being given.
- Application monies in respect of any rejected or scaled-down applications shall be returned by bank transfer through BACS to your account or if you prefer by crossed cheque, payable to the Applicant, to the postal address on the Application Form no later than one month after the end of the Offer Period (as may be extended).
- No interest is payable on submitted application monies which become returnable.
- Applications on incomplete or inaccurate Application Forms may be accepted as if complete and accurate.
- The Co-op reserves the right not to enter into correspondence with Applicants pending the issue of shares or the return of application monies.
- The results of the Offer will be published on the website https://schools-energy-coop.co.uk and by press release within one month after the Offer has been closed.
7. Extension or reduction of offer period and number of Shares offered under this Share Offer; re-opening the Share Offer

The closing date for the offer is 15th December 2019 but it may be closed early if it becomes fully subscribed. The Directors reserve the right to extend the Offer Period at their discretion. The Directors may increase the maximum capital the Co-op is seeking to raise if a further school enters into an agreement with the Co-op for the provision of Solar Panels during the Offer Period or is likely to do so; and it may re-open the Share Offer, if it has closed, to offer more Shares. The Directors may reduce the number of Shares offered under the Offer if schools withdraw from the Project.

8. Interim share issues and over-subscription

The number of Shares you apply for will not necessarily be the number of Shares you will receive. If the Share Offer is over-subscribed the Board will determine how to allot Shares and your application may be scaled down, or even rejected in its entirety. The Co-op currently intends to make a number of interim issues of Shares in order to fund the construction of Solar Panels at schools whilst the Offer is open so early Applicants will receive priority in allocation of Shares. The Co-op also intends to give residents of Salisbury a period of priority to fund Solar Panels in that area.

9. Consequences if the Offer does not raise the maximum subscription

If the Share Offer does not raise the maximum subscription sought then the Board may decide to build Solar Panels on fewer schools, or arrange a loan for the shortfall or a combination of these actions.

10. Governing law

The Terms and Conditions of this Share Offer are subject to English law.

11. Money laundering and non-UK resident applicants

Under applicable anti-money laundering regulations, you may be required to produce satisfactory evidence of your identity and it is a condition of this Share Offer that you do so if requested. Non-UK residents must take responsibility for ensuring that there are no laws or regulations in their own country of residence that would prevent them from buying Shares or receiving income from the Co-op.

12. Pricing, trading and dealing arrangements

Shares are offered at their par value of £1. Shares will not be traded on a recognised stock exchange or any other form of regulated market. Shares are not transferable except on death or bankruptcy. Members do not have the right to withdraw Shares, but the Board has the power at its discretion to permit Shares to be withdrawn and to redeem Shares from Members on a proportionate basis. The price at which Shares will be redeemed will be £1.
In a world that must (urgently) learn to tread more lightly on the planet, how better than to get our children to lead the way? Those of us pretending to be grown-ups just have to make this possible. That is what the Schools’ Energy Coop is all about… and what makes it so exciting.

Alan Simpson, parent and Schools Energy Co-op Director
Important: before completing this Application Form you must:

- Read the accompanying Share Offer of The Schools’ Energy Co-operative Limited (the “Offer Document”);
- Pay special attention to the environmental, educational and social Objectives described in the Offer Document;
- Pay special attention to the Risk Factors set out on pages 7 and 8 of the Offer Document;
- Consider whether you need to take financial advice or other advice in relation to the Terms and Conditions of the Offer contained in the Offer Document; and
- Read the Rules

Declaration (if applicable, also on behalf of an applicant organisation)

I confirm my understanding that:

- this Application may be withdrawn if a supplementary Offer Document is issued, but not otherwise, and, if and when accepted by Schools’ Energy Co-op, this Application forms a contract subject to the law of England on the Terms and Conditions of the Offer Document;
- an Applicant who/which is not UK resident is responsible for ensuring that this Application complies with any laws or regulations applicable outside the UK to which he/she/it is subject; and
- if the Offer is oversubscribed, it is possible that an otherwise eligible Application will not be accepted in part or in whole.

I confirm that:

- I have read the Offer Document, including the Risk Factors, the Rules and the Terms of the Offer;
- I support the aims and objectives of the Co-op;
- I am over 16 and I meet the Share Offer eligibility criteria;
- Schools’ Energy Co-op is hereby authorised to make such enquiries as are deemed necessary to confirm the eligibility of this Application;
- I am not making an application or multiple applications which when aggregated with any present holding of shares I have in the Co-op exceeds 100,000 Shares;
- I am not relying on any information or representation in relation to the Shares, Schools’ Energy Co-op or the Share Offer which is not included in the Offer Document; and
- I shall provide all additional information and documentation requested by Schools’ Energy Co-op in connection with this Application, including in connection with anti-money-laundering, taxation or other regulations applicable to Schools’ Energy Co-op.
- If signing this application on behalf of any person I am doing so with express authority.
The Schools’ Energy Co-operative Limited

Please use capitals and black ink

Amount to invest

I apply to be a member of and wish to invest a total amount of £\[\text{Amount}\] in The Schools’ Energy Co-operative Limited on the Terms and Conditions of the Offer Document dated 24th October 2019 at the price of £1 per Share. (You must invest at least £100 but not more than £100,000).

Individual Applicant details

<table>
<thead>
<tr>
<th>Title (Mr/Mrs/Ms/other):</th>
<th>Forenames:</th>
<th>Surname:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Or Organisation Name:</td>
<td></td>
<td>Company Registration Number:</td>
</tr>
<tr>
<td>Name of authorised signatory signing below:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Address:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Town:</td>
<td>County:</td>
<td></td>
</tr>
<tr>
<td>Post code:</td>
<td>Date of Birth:</td>
<td></td>
</tr>
<tr>
<td>Email:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Telephone:</td>
<td>Mobile:</td>
<td></td>
</tr>
</tbody>
</table>

If Applicant is nominee for a child

<table>
<thead>
<tr>
<th>Child’s name:</th>
<th>Child’s date of birth:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Child’s address (if different from above):</td>
<td>Post code:</td>
</tr>
</tbody>
</table>

Payment Details

- I have paid by bank electronic transfer/Bacs to ‘Schools’ Energy Co-operative Ltd’

  Please pay to Sort Code: 08-92-99
  Account Number: 65722051
  Date payment made: 

  All electronic payments must include a reference when arranging your payment. Please use applicant surname & date of birth.

- I enclose a cheque or banker’s draft crossed A/c Payee to the value indicated above, payable to ‘Schools Energy Co-op Ltd’

I understand that the cheque supporting this application will be presented for payment following receipt and I warrant that it will be paid on first presentation. Your Application Form will not be accepted until payment has been received.

Signature: 
Date: 

Note: If paying by BACS signature not required.

Day-time Telephone No. (for any enquiries in relation to this Application): 

Send your completed Application Form and payment to:

Schools’ Energy Co-op Ltd, Unit 26, Trinity Enterprise Centre, Furness Business Park, Barrow in Furness, Cumbria, LA14 2PN

Annual Share Interest Payments

Schools’ Energy Co-op Ltd will pay share interest due by electronic transfer via BACS. To receive your share interest please provide the following details:

Bank Account No: 
Sort Code: 
Name on account: 

Notices by email and documents on our website

To help reduce paper costs (and CO₂ emissions), Schools’ Energy Co-op and Energy4All would like to send you notices and information by email and refer you (by email) to documents posted on the Schools’ Energy Co-op and Energy4All website. By signing this form you are consenting to receiving such notices by email and accessing documents through the website.
Due to requests from members we have added an online form for applying for Shares.

If you would like to apply for Shares online please complete the form here:

https://schools-energy-coop.co.uk/share-offer-application-2019/

The site uses HTTPS data encryption to prevent your data being read during transit.

Once you have completed your application you will need to transfer your money via BACS through your bank.

Please pay to Sort Code: 08-92-99  Account Number: 65722051

Note: All electronic payments must include a reference when arranging your payment. Please use applicant surname & date of birth. Your Application Form will not be accepted until payment has been received.

We hope you find this process easier.

Alternatively you can complete the application on the following page and post it along with your cheque to Schools Energy Co-op Ltd.

Thank you for considering an investment in the Schools’ Energy Co-op
BE PART OF
A community
VENTURE
THAT MAKES
A DIFFERENCE